



# How Focus Cloud reduced contract creation time by 88%

Focus Cloud was looking to move away from manually generating contracts, so their team could concentrate on more revenue-generating tasks. Kyloe AwesomeDocs stood out because it can automate contract generation processes while ensuring accuracy, improving visibility and accelerating signing speed.

"Kyloe AwesomeDocs is simply brilliant. Now that the entire contract generation process is automated, we have dramatically increased efficiency and compliance levels.

We use Kyloe AwesomeDocs every day, it's so easy to use and has made all our lives easier. Now there's no space for errors when sending contracts."

Natasha Bristowe, Contracts and Compliance Assistant, Focus Cloud

### **Profile: Focus Cloud**

• Established: 2020

• Region: EMEA

Industry: Technology recruitment

• Employees: 50+

# Generate contracts and send for e-signature in a few clicks, without leaving Bullhorn

### Focus Cloud challenges

- Wasting time by manually creating contracts and agreements.
- Including incorrect information and typos in contracts from manual data input.
- Sending the wrong contract templates to candidates.

## Focus Cloud objectives

- Accelerate and automate contract generation processes to fill more placements and increase ROI.
- Increase efficiency and reduce operating costs.
- Reduce compliance risks while improving the candidate experience.













# Kyloe AwesomeDocs with DocuSign

### The solution

Focus Cloud's challenges will be familiar to many, and these challenges are precisely what Kyloe AwesomeDocs for Bullhorn was created to solve!

Kyloe AwesomeDocs is the fastest and most accurate way to create, sign and manage any recruitment document, including contracts from within Bullhorn. As our complete end-to-end document automation system, it is used to generate 9+ documents every minute worldwide!



Generate contracts from within Bullhorn in a matter of clicks



Automatically send for e-signature and track updates in Bullhorn



Automatically save signed documents and information back to the correct Bullhorn records

### The results



88% reduction in contract generation time, from 40 to 5 minutes



Eliminated errors by leveraging data from within Bullhorn to automatically populate contracts



Improved candidate experience and reduced compliance risks by automatically always sending the right documents













# Kyloe AwesomeDocs

The faster and more accurate way to create, sign and manage your recruitment documents, all without leaving Bullhorn.

Request details



## Why Kyloe AwesomeDocs?

From CVs to contracts, and terms of business to nondisclosure agreements, Kyloe AwesomeDocs is the end-toend document automation system designed with recruitment in mind and has been used to generate over 4.4 million documents by our clients.

### **Benefits**

### Fill more placements and business

Reduction of manual effort means quicker submission of candidates, beating out competitors and impressing clients with quality talent.

### Improve client and candidate experience

Professionally branded and accurate documents that present a consistent and reliable experience that people want to interact with. Plus, recruiters have more time to spend building relationships with clients and candidates.

### Reduce compliance risk

Improve document accuracy (like contracts and terms of businesses), and reduce the risk of incorrectly placing unqualified candidates.

### Cut operating costs

Employees spend less time preparing, sending, chasing, and saving documents, and user-based esignature subscriptions are eliminated.









